Advanced Microeconomics Ordinal preference theory

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## Part A. Basic decision and preference theory

- Decisions in strategic (static) form
- Obecisions in extensive (dynamic) form
- Ordinal preference theory
- Oecisions under risk

## Ordinal preference theory Overview

- The vector space of goods and its topology
- Preference relations
- Axioms: convexity, monotonicity, and continuity
- Otility functions
- Quasi-concave utility functions and convex preferences
- Marginal rate of substitution

# The vector space of goods

#### Assumptions

- households are the only decision makers;
- finite number  $\ell$  of goods defined by
  - place
  - time
  - contingencies
- example: an apple of a certain weight and class to be delivered
  - in Leipzig
  - on April 1st, 2015,
  - if it does not rain the day before

## The vector space of goods

Exercise: Linear combination of vectors

#### Problem

Consider the vectors  $x = (x_1, x_2) = (2, 4)$  and  $y = (y_1, y_2) = (8, 12)$ . Find x + y, 2x and  $\frac{1}{4}x + \frac{3}{4}y!$ 

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# The vector space of goods Notation

• For  $\ell \in \mathbb{N}$ :

$$\mathbb{R}^{\ell} := \{(x_1, ..., x_{\ell}) : x_g \in \mathbb{R}, g = 1, ..., \ell\}.$$

• 
$$0 \in \mathbb{R}^{\ell}$$
 – null vector  $(0, 0, ..., 0)$ ;

• vectors are called points (in  $\mathbb{R}^{\ell}$ ).

Positive amounts of goods only:

$$\mathbb{R}^{\ell}_{+} := \left\{ x \in \mathbb{R}^{\ell} : x \ge 0 \right\}$$

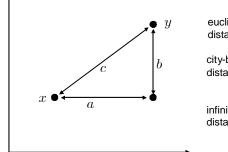
Vector comparisons:

• 
$$x \ge y : \Leftrightarrow x_g \ge y_g$$
 for all g from  $\{1, 2, ..., \ell\}$ ;

• 
$$x > y : \Leftrightarrow x \ge y$$
 and  $x \ne y$ ;

•  $x \gg y :\Leftrightarrow x_g > y_g$  for all g from  $\{1, 2, ..., \ell\}$ .

## Distance between x and y



euclidian distance: c

city-block distance: a+b

infinity distance: max(a, b)

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## Distance

## Definition

In  $\mathbb{R}^{\ell}$ :

- euclidian (or 2-) norm:  $||x y|| := ||x y||_2 := \sqrt{\sum_{g=1}^{\ell} (x_g y_g)^2}$
- infinity norm:  $\|x y\|_{\infty} := \max_{g=1,\dots,\ell} |x_g y_g|$
- city-block norm:  $\|x y\|_1 := \sum_{g=1}^{\ell} |x_g y_g|$



Exercise

#### Problem

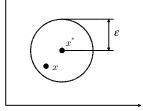
What is the distance (in  $\mathbb{R}^2$ ) between (2,5) and (7,1), measured by the 2-norm  $\|\cdot\|_2$  and by the inifinity norm  $\|\cdot\|_{\infty}$ ?

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#### Definition

Let  $x^* \in \mathbb{R}^{\ell}$  and  $\varepsilon > 0$ .  $\Rightarrow$  $\mathcal{K} = \left\{ x \in \mathbb{R}^{\ell} : ||x - x^*|| < \varepsilon \right\}$ - (open)  $\varepsilon$ -ball with center  $x^*$ .



||x - x\*|| = ε holds for all x on the circular line;
K - all the points within

#### Problem

Assuming the goods space  $\mathbb{R}^2_+$ , sketch three 1-balls with centers (2,2), (0,0) and (2,0), respectively.

## Distance and balls

Boundedness

#### Definition

A set *M* is bounded if there exists an  $\varepsilon$ -ball *K* such that  $M \subseteq K$ .

#### Example

The set  $[0, \infty) = \{x \in \mathbb{R} : x \ge 0\}$  is not bounded.

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## Sequences and convergence

Sequence

## Definition

A sequence 
$$(x^j)_{j\in\mathbb{N}}$$
 in  $\mathbb{R}^\ell$  is a function  $\mathbb{N} \to \mathbb{R}^\ell$ .

## Examples

• 
$$(1, 2)$$
,  $(2, 3)$ ,  $(3, 4)$ , ...  
•  $(1, \frac{1}{2})$ ,  $(1, \frac{1}{3})$ ,  $(1, \frac{1}{4})$ ,  $(1, \frac{1}{5})$ , ...

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## Sequences and convergence

Convergence

#### Definition

 $(x^j)_{j\in\mathbb{N}}$  in  $\mathbb{R}^\ell$  converges towards  $x\in\mathbb{R}^\ell$  if for every  $\varepsilon>0$  there is an  $N\in\mathbb{N}$  such that

$$||x^j - x|| < \varepsilon$$
 for all  $j > N$ 

holds.

• Convergent – a sequence that converges towards some  $x \in \mathbb{R}^{\ell}$ .

#### Examples

- 1, 2, 3, 4, ... is not convergent towards any  $x \in \mathbb{R}$ ;
- 1, 1, 1, 1, ... converges towards 1;
- 1,  $\frac{1}{2}$ ,  $\frac{1}{3}$ , ... converges towards zero.

# Sequences and convergence Lemma 1

#### Lemma

Let 
$$(x^j)_{j \in \mathbb{N}}$$
 be a sequence in  $\mathbb{R}^{\ell}$ .  
• If  $(x^j)_{j \in \mathbb{N}}$  converges towards  $x$  and  $y \Rightarrow x = y$ .  
•  $(x^j)_{j \in \mathbb{N}} = (x_1^j, ..., x_{\ell}^j)_{j \in \mathbb{N}}$  converges towards  $(x_1, ..., x_{\ell})$  iff  $x_g^j$  converges towards  $x_g$  for every  $g = 1, ..., \ell$ .

## Problem

Convergent?

$$\left(1,2\right)$$
 ,  $\left(1,3\right)$  ,  $\left(1,4\right)$  , ...

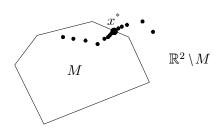
or

$$\left(1,\frac{1}{2}\right)$$
,  $\left(1,\frac{1}{3}\right)$ ,  $\left(1,\frac{1}{4}\right)$ ,  $\left(1,\frac{1}{5}\right)$ , ...

## Boundary point

#### Definition

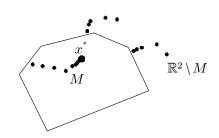
A point  $x^* \in \mathbb{R}^{\ell}$  is a boundary point of  $M \subseteq \mathbb{R}^{\ell}$  iff there is a sequence of points in M and another sequence of points in  $\mathbb{R}^{\ell} \setminus M$  so that both converge towards  $x^*$ .



## Interior point

#### Definition

A point in M that is not a boundary point is called an interior point of M.



Note: Instead of  $\mathbb{R}^{\ell}$ , we can consider alternative sets, for example  $\mathbb{R}^{\ell}_+$ .

#### Definition

A set  $M \subseteq \mathbb{R}^{\ell}$  is closed iff every converging sequence in M with convergence point  $x \in \mathbb{R}^{\ell}$  fulfills  $x \in M$ .

#### Problem

Are the sets

• 
$$\mathcal{K} = \left\{ x \in \mathbb{R}^{\ell} : \|x - x^*\| < \varepsilon \right\}$$

• 
$$K = \{x \in \mathbb{R}^{\ell} : \|x - x^*\| \le \varepsilon\}$$

closed?

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## Preference relations

#### Overview

- The vector space of goods and its topology
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- Axioms: convexity, monotonicity, and continuity
- Otility functions
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- Marginal rate of substitution

# Relations and equivalence classes

#### Definition

Relations R (write xRy) might be

- complete (*xRy* or *yRx* for all *x*, *y*)
- transitive (xRy and yRz implies xRz for all x, y, z)

reflexive (xRx for all x);

#### Problem

For any two inhabitants from Leipzig, we ask whether one is the father of the other. Fill in "yes" or "no":

property is the father of reflexive transitive complete

Preference relation

#### Definition

- (weak) preference relation  $\precsim$  a relation on  $\mathbb{R}_+^\ell$  that is
  - complete  $(x \preceq y \text{ or } y \preceq x \text{ for all } x, y)$
  - transitive  $(x \preceq y \text{ and } y \preceq z \text{ implies } x \preceq z \text{ for all } x, y, z)$  and
  - reflexive  $(x \preceq x \text{ for all } x)$ ;
- indifference relation:

$$x \sim y :\Leftrightarrow x \preceq y \text{ and } y \preceq x;$$

strict preference relation:

$$x \prec y : \Leftrightarrow x \precsim y$$
 and not  $y \precsim x$ .

Exercise

Problem			
Fill in: propereflex trans comp	kive Sitive	strict preference	

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transitivity of strict preference

We want to show

$$x \prec y \land y \prec z \Rightarrow x \prec z$$

Proof:  $x \prec y$  implies  $x \preceq y, y \prec z$  implies  $y \preceq z$ . Therefore,  $x \prec y \land y \prec z$  implies  $x \preceq z$ . Assume  $z \preceq x$ . Together with  $x \prec y$ , transitivity implies  $z \preceq y$ , contradicting  $y \prec z$ . Therefore, we do not have  $z \preceq x$ , but  $x \prec z$ .

Better and indifference set

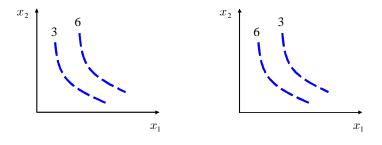
#### Definition

Let  $\succeq$  be a preference relation on  $\mathbb{R}^\ell_+$ .  $\Rightarrow$ 

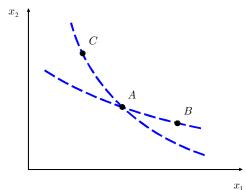
- $B_y := \left\{ x \in \mathbb{R}^\ell_+ : x \succsim y \right\}$  better set  $B_y$  of y;
- $W_y := \left\{ x \in \mathbb{R}^\ell_+ : x \precsim y \right\}$  worse set  $W_y$  of y;
- $I_y := B_y \cap W_y = \left\{ x \in \mathbb{R}^\ell_+ : x \sim y \right\}$  y's indifference set;
- indifference curve the geometric locus of an indifference set.

Indifference curve

numbers to indicate preferences:



## Indifference curves must not intersect



Two different indifference curves, Thus  $C \sim B$ 

But  $C \sim A \wedge A \sim B \Rightarrow C \sim B$ 

Contradiction!

#### Problem

Sketch indifference curves for a goods space with just 2 goods and, alternatively,

- good 2 is a bad,
- good 1 represents red matches and good 2 blue matches,
- good 1 stands for right shoes and good 2 for left shoes.

Lexicographic preferences

In two-good case:

$$x \preceq_{lex} y :\Leftrightarrow x_1 < y_1 \text{ or } (x_1 = y_1 \text{ and } x_2 \leq y_2).$$

#### Problem

What do the indifference curves for lexicographic preferences look like?

## Axioms: convexity, monotonicity, and continuity Overview

- The vector space of goods and its topology
- Preference relations
- **③** Axioms: convexity, monotonicity, and continuity
- Otility functions
- Quasi-concave utility functions and convex preferences
- Marginal rate of substitution

## Convex preferences

Convex combination

#### Definition

Let x and y be elements of  $\mathbb{R}^{\ell}$ .  $\Rightarrow$ 

$$kx + (1 - k)y$$
,  $k \in [0, 1]$ 

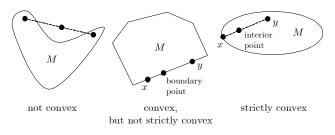
- the convex combination of x and y.

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## Convex preferences

#### Convex and strictly convex sets



### Definition

A set  $M \subseteq \mathbb{R}^{\ell}$  is convex if for any two points x and y from M, their convex combination is also contained in M.

A set M is strictly convex if for any two points x and y from M,  $x \neq y$ ,

$$kx + (1 - k) y, k \in (0, 1)$$

is an interior point of M for any  $k \in (0, 1)$ .

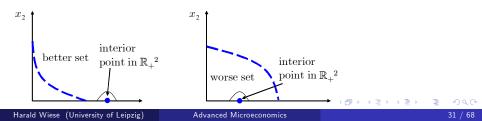
## Convex preferences

Convex and concave preference relation

#### Definition

- A preference relation  $\succeq$  is
  - convex if all its better sets B<sub>y</sub> are convex,
  - strictly convex if all its better sets  $B_y$  are strictly convex,
  - concave if all its worse sets  $W_y$  are convex,
  - strictly concave if all its worse sets  $W_y$  are strictly convex.

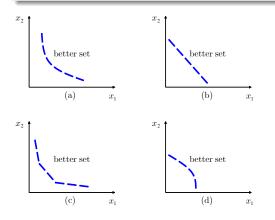
Preferences are defined on  $\mathbb{R}^{\ell}_+$  (!):



Exercise

#### Problem

Are these preferences convex or strictly convex?



## Monotonicity of preferences

Monotonicity

#### Definition

- A preference relation  $\succeq$  obeys:
  - weak monotonicity if x > y implies  $x \succeq y$ ;
  - strict monotonicity if x > y implies  $x \succ y$ ;
  - local non-satiation at y if in every ε-ball with center y a bundle x exists with x ≻ y.

#### Problem

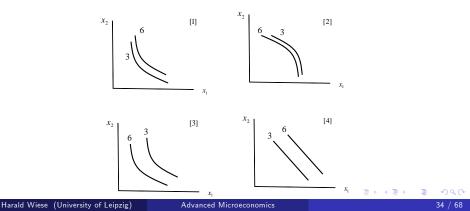
Sketch the better set of  $y = (y_1, y_2)$  in case of weak monotonicity!

## Exercise: Monotonicity and convexity

Which of the properties

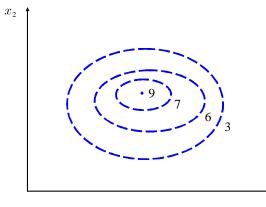
- (strict) monotonicity and/or
- (strict) convexity

do the preferences depicted by the indifference curves in the graphs below satisfy?



# Monotonicity of preferences

#### Bliss point



 $x_1$ 

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## Continuous preferences

#### Definition

A preference relation  $\precsim$  is continuous if for all  $y \in \mathbb{R}^\ell_+$  the sets

$$W_y = \left\{ x \in \mathbb{R}^\ell_+ : x \precsim y \right\}$$

and

$$B_y = \left\{ x \in \mathbb{R}^\ell_+ : y \precsim x \right\}$$

are closed.

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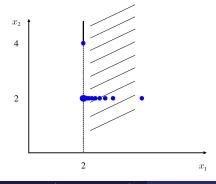
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# Lexicographic preferences are not continuous

Consider the sequence

$$(x^{j})_{j\in\mathbb{N}} = \left(2+\frac{1}{j},2\right) \to (2,2)$$

All its members belong to the better set of (2, 4). But (2, 2) does not.



## Utility functions Overview

- The vector space of goods and its topology
- Preference relations
- Axioms: convexity, monotonicity, and continuity
- Utility functions
- Quasi-concave utility functions and convex preferences
- Marginal rate of substitution

## Definition

For an agent  $i \in N$  with preference relation  $\succeq^i$ ,

$$U^i:\mathbb{R}^\ell_+\mapsto\mathbb{R}$$

- utility function if

$$U^{i}(x) \geq U^{i}(y) \Leftrightarrow x \succeq^{i} y, x, y \in \mathbb{R}^{\ell}_{+}$$

holds.

- $U^i$  represents the preferences  $\succeq^i$ ;
- ordinal utility theory.

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### Examples

• Cobb-Douglas utility functions (weakly monotonic):

$$U(x_1, x_2) = x_1^a x_2^{1-a}$$
 with  $0 < a < 1$ ;

• perfect substitutes:

$$U(x_1, x_2) = ax_1 + bx_2$$
 with  $a > 0$  and  $b > 0$ ;

• perfect complements:

$$U(x_1, x_2) = \min(ax_1, bx_2)$$
 with  $a > 0$  and  $b > 0$ .

## Utility functions Dixit-Stiglitz preferences for love of variety

$$U\left(x_{1},...,x_{\ell}
ight) = \left(\sum_{j=1}^{\ell} x_{j}^{rac{arepsilon-1}{arepsilon}}
ight)^{rac{arepsilon}{arepsilon-1}} ext{ with } arepsilon > 1$$

where  $ar{X} := \sum_{j=1}^\ell x_j$  implies

$$\begin{aligned} U\left(\frac{\bar{X}}{\ell},...,\frac{\bar{X}}{\ell}\right) &= \left(\sum_{j=1}^{\ell} \left(\frac{\bar{X}}{\ell}\right)^{\frac{\epsilon-1}{\epsilon}}\right)^{\frac{\epsilon}{\epsilon-1}} = \left(\sum_{j=1}^{\ell} \bar{X}^{\frac{\epsilon-1}{\epsilon}} \left(\frac{1}{\ell}\right)^{\frac{\epsilon-1}{\epsilon}}\right)^{\frac{\epsilon}{\epsilon-1}} \\ &= \left(\ell \bar{X}^{\frac{\epsilon-1}{\epsilon}} \left(\frac{1}{\ell}\right)^{\frac{\epsilon-1}{\epsilon}}\right)^{\frac{\epsilon}{\epsilon-1}} = \ell^{\frac{\epsilon}{\epsilon-1}} \bar{X} \frac{1}{\ell} = \ell^{\frac{\epsilon}{\epsilon-1}-1} \bar{X} = \ell^{\frac{1}{\epsilon-1}} \bar{X} \end{aligned}$$

and hence, by  $\frac{\partial U}{\partial \ell} > 0$ , a love of variety.

Exercises

### Problem

Draw the indifference curve for perfect substitutes with a = 1, b = 4 and the utility level 5!

#### Problem

Draw the indifference curve for perfect complements with a = 1, b = 4 (a car with four wheels and one engine) and the utility level for 5 cars! Does  $x_1$  denote the number of wheels or the number of engines?

# Definition (equivalent utility functions)

Two utility functions U and V are called equivalent if they represent the same preferences.

## Lemma (equivalent utility functions)

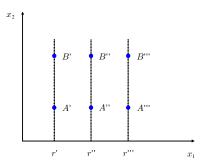
Two utility functions U and V are equivalent iff there is a strictly increasing function  $\tau : \mathbb{R} \to \mathbb{R}$  such that  $V = \tau \circ U$ .

### Problem

Which of the following utility functions represent the same preferences? a)  $U_1(x_1, x_2, x_3) = (x_1 + 1)(x_2 + 1)(x_3 + 1)$ b)  $U_2(x_1, x_2, x_3) = \ln(x_1 + 1) + \ln(x_2 + 1) + \ln(x_3 + 1)$ c)  $U_3(x_1, x_2, x_3) = -(x_1 + 1)(x_2 + 1)(x_3 + 1)$ d)  $U_4(x_1, x_2, x_3) = -[(x_1 + 1)(x_2 + 1)(x_3 + 1)]^{-1}$ e)  $U_5(x_1, x_2, x_3) = x_1x_2x_3$  Existence is not guaranteed

Assume a utility function U for lexicographic preferences:

- U(A') < U(B') < U(A'') < U(A'') < U(B'') < U(A''') < U(B''');
- within (U(A'), U(B')) at least one rational number (q') etc.
- q' < q'' < q''';
- injective function  $f:[r',r'''] \rightarrow Q;$
- not enough rational numbers;
- contradiction —> no utility function for lexicographic preferences



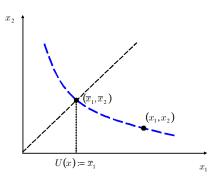
# Existence

Existence of a utility function for continuous preferences

#### Theorem

If the preference relation  $\precsim^{i}$  of an agent *i* is continuous, there is a continuous utility function  $U^{i}$  that represents  $\precsim^{i}$ .

Wait a second for the definition of a continuous function, please!





Exercise

#### Problem

Assume a utility function U that represents the preference relation  $\preceq$ . Can you express weak monotonicity, strict monotonicity and local non-satiation of  $\preceq$  through U rather than  $\preceq$ ?

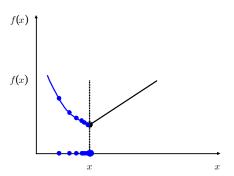
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# Continuous functions

Definition

## Definition

$$\begin{split} f: \mathbb{R}^{\ell} &\to \mathbb{R} \text{ is } \\ \text{continuous at } x \in \mathbb{R}^{\ell} \text{ iff } \\ \text{for every } & (x^j)_{j \in \mathbb{N}} \text{ in } \mathbb{R}^{\ell} \\ \text{that converges towards } \\ x, & (f(x^j))_{j \in \mathbb{N}} \\ \text{converges towards } f(x). \end{split}$$



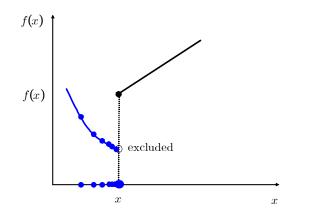
Fix  $x \in \mathbb{R}^{\ell}$ .

Consider sequences in the domain  $(x^j)_{j\in\mathbb{N}}$  that converge towards x. Convergence of sequences in the range  $(f(x^j))_{j\in\mathbb{N}}$  towards  $f(x) \longrightarrow f$  continuous at x

No convergence or convergence towards  $y \neq f(x) \rightarrow \infty$  no continuity Harald Wiese (University of Leipzig) Advanced Microeconomics 47 / 68

# Continuous functions

Counterexample



Specific sequence in the domain  $(x^j)_{j \in \mathbb{N}}$  that converges towards x but sequence in the range  $(f(x^j))_{j \in \mathbb{N}}$  does not converge towards  $f(x)_{j \in \mathbb{N}}$ 

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# Quasi-concave utility functions and convex preferences $_{\mbox{\scriptsize Overview}}$

- The vector space of goods and its topology
- Preference relations
- Axioms: convexity, monotonicity, and continuity
- Otility functions
- **Quasi-concave utility functions and convex preferences**
- Marginal rate of substitution

## Definition

•  $f: \mathbb{R}^\ell \to \mathbb{R}$  is quasi-concave if

$$f(kx + (1 - k)y) \ge \min(f(x), f(y))$$

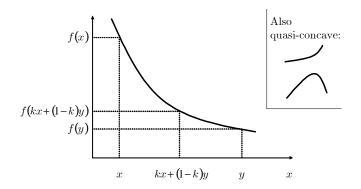
holds for all  $x, y \in \mathbb{R}^{\ell}$  and all  $k \in [0, 1]$ .

• f is strictly quasi-concave if

$$f(kx + (1 - k)y) > \min(f(x), f(y))$$

holds for all  $x, y \in \mathbb{R}^{\ell}$  with  $x \neq y$  and all  $k \in (0, 1)$ .

Note: quasi-concave functions need not be concave (to be introduced later).



#### Example

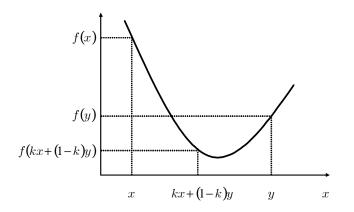
Every monotonically increasing or decreasing function  $f : \mathbb{R} \to \mathbb{R}$  is quasi-concave.

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# Quasi-concavity

#### A counter example



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### Definition

Let U be a utility function on  $\mathbb{R}^{\ell}_+$ .

- $B_{U(y)}:=B_{y}=\left\{x\in\mathbb{R}^{\ell}_{+}:U\left(x
  ight)\geq U\left(y
  ight)
  ight\}$  the better set  $B_{y}$  of y;
- $W_{U(y)}:=W_{y}=\left\{x\in\mathbb{R}_{+}^{\ell}:U\left(x
  ight)\leq U\left(y
  ight)
  ight\}$  the worse set  $W_{y}$  of y;
- $I_{U(y)} := I_y = B_y \cap W_y = \{x \in \mathbb{R}^{\ell}_+ : U(x) = U(y)\} y$ 's indifference set (indifference curve)  $I_y$ .

## Definition

Let U be a utility function on  $\mathbb{R}^{\ell}_+$ .

• 
$$I_y$$
 is concave if  $U(x) = U(y)$  implies

$$U(kx + (1 - k)y) \ge U(x)$$

for all  $x, y \in \mathbb{R}^\ell_+$  and all  $k \in [0, 1]$  .

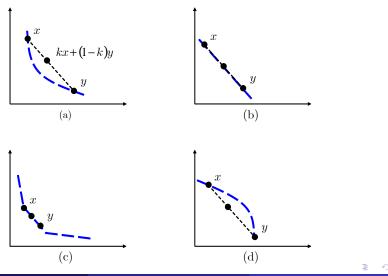
•  $I_{y}$  is strictly concave if U(x) = U(y) implies

$$U(kx + (1-k)y) > U(x)$$

for all  $x, y \in \mathbb{R}_+^\ell$  with  $x \neq y$  and all  $k \in (0, 1)$ .

# Concave indifference curve

Examples and counter examples



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#### Lemma

Let U be a continuous utility function on  $\mathbb{R}^{\ell}_+$ . A preference relation  $\succeq$  is convex iff:

- all the indifference curves are concave, or
- U is quasi-concave.

 $\begin{array}{ccc} U's \ \text{better} & \Leftarrow & U \ \text{strictly} \\ \text{sets strictly} \\ \text{convex} & & & & \\ & & & \\ & & & \\ & & & \\ U's \ \text{better} \\ \text{sets strictly} \\ \text{sets strictly} \\ \text{convex and} \\ \text{local} \\ \text{nonsatiation} \end{array} \xrightarrow{} U's \ \text{indifference} \\ & & \\$ 

# Marginal rate of substitution Overview

- The vector space of goods and its topology
- Preference relations
- Axioms: convexity, monotonicity, and continuity
- Otility functions
- Quasi-concave utility functions and convex preferences
- **•** Marginal rate of substitution

# Marginal rate of substitution

Mathematics: Differentiable functions

#### Definition

Let  $f : M \to \mathbb{R}$  be a real-valued function with open domain  $M \subseteq \mathbb{R}^{\ell}$ . f is differentiable if all the partial derivatives

$$f_{i}\left(x
ight):=rac{\partial f}{\partial x_{i}}\;(i=1,...,\ell)$$

exist and are continuous.

$$f'\left(x
ight):=\left(egin{array}{c} f_{1}\left(x
ight)\ f_{2}\left(x
ight)\ \ldots\ f_{\ell}\left(x
ight)\end{array}
ight)$$

- f's derivative at x.

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# Marginal rate of substitution

Mathematics: Adding rule

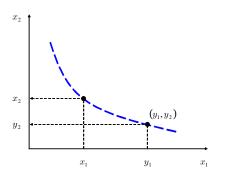
#### Theorem

Let  $f : \mathbb{R}^{\ell} \to \mathbb{R}$  be a differentiable function and let  $g_1, ..., g_{\ell}$  be differentiable functions  $\mathbb{R} \to \mathbb{R}$ . Let  $F : \mathbb{R} \to \mathbb{R}$  be defined by

$$F\left(x
ight)=f\left(g_{1}\left(x
ight)$$
 , ...,  $g_{\ell}\left(x
ight)
ight)$  .

$$\frac{dF}{dx} = \sum_{i=1}^{\ell} \frac{\partial f}{\partial g_i} \frac{dg_i}{dx}$$

# Marginal rate of substitution Economics



• 
$$I_y = \{(x_1, x_2) \in \mathbb{R}^2_+ : (x_1, x_2) \sim (y_1, y_2)\}.$$
  
•  $I_y : x_1 \mapsto x_2.$ 

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# Marginal rate of substitution

Definition and exercises

#### Definition

If the function  $I_y$  is differentiable and if preferences are monotonic,

$$\left.\frac{dI_{y}\left(x_{1}\right)}{dx_{1}}\right|$$

- the MRS between good 1 and good 2 (or of good 2 for good 1).

#### Problem

What happens if good 2 is a bad?

# Marginal rate of substitution

Perfect substitutes

#### Problem

Calculate the MRS for perfect substitutes (U ( $x_1$ ,  $x_2$ ) =  $ax_1 + bx_2$  with a > 0 and b > 0.)!

- Solve  $ax_1 + bx_2 = k$  for  $x_2!$
- Form the derivative of x<sub>2</sub> with respect to x<sub>1</sub>!
- Take the absolute value!

#### Lemma

Let  $\succeq$  be a preference relation on  $\mathbb{R}^{\ell}_+$  and let U be the corresponding utility function.

If U is differentiable, the MRS is defined by:

$$MRS(x_1) = \left| \frac{dI_y(x_1)}{dx_1} \right| = \frac{\frac{\partial U}{\partial x_1}}{\frac{\partial U}{\partial x_2}}.$$

 $\frac{\partial U}{\partial x_1}$ ,  $\frac{\partial U}{\partial x_2}$  – marginal utility.

# Marginal rate of substitution

Proof.

- $U(x_1, I_y(x_1))$  constant along indifference curve;
- differentiating  $U(x_1, I_y(x_1))$  with respect to  $x_1$  (adding rule):

$$0 = \frac{\partial U}{\partial x_1} + \frac{\partial U}{\partial x_2} \frac{dI_y(x_1)}{dx_1}$$

•  $\left|\frac{dI_y(x_1)}{dx_1}\right|$  can be found even if  $I_y$  were not given explicitly (implicit-function theorem).

#### Problem

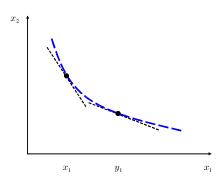
Again: What is the MRS in case of perfect substitutes?

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#### Lemma

Let U be a differentiable utility function and  $I_y$  an indifference curve of U.  $I_y$  is concave iff the MRS is a decreasing function in  $x_1$ .



x<sub>1</sub> < y<sub>1</sub>;
MRS (x<sub>1</sub>) > MRS (y<sub>1</sub>).

# Marginal rate of substitution

Cobb-Douglas utility function

$$U(x_1, x_2) = x_1^a x_2^{1-a}, 0 < a < 1$$
$$MRS = \frac{\frac{\partial U}{\partial x_1}}{\frac{\partial U}{\partial x_2}} = \frac{a x_1^{a-1} x_2^{1-a}}{(1-a) x_1^a x_2^{-a}} = \frac{a}{1-a} \frac{x_2}{x_1}.$$

- Cobb-Douglas preferences are monotonic so that an increase of x<sub>1</sub> is associated with a decrease of x<sub>2</sub> along an indifference curve.
- Therefore, Cobb-Douglas preferences are convex (Cobb-Douglas utility functions are quasi-concave).

Problem 1

Define strict anti-monotonicity. Sketch indifference curves for each of the four cases:

	strict monotonicity	strict anti-monotonicity
strict convexity		
strict concavity		

Problem 2 (Strictly) monotonic, (strictly) convex or continuous?

(a) 
$$U(x_1, x_2) = x_1 \cdot x_2$$
,  
(b)  $U(x_1, x_2) = \min \{a \cdot x_1, b \cdot x_2\}$  where  $a, b > 0$  holds,  
(c)  $U(x_1, x_2) = a \cdot x_1 + b \cdot x_2$  where  $a, b > 0$  holds,  
(d) lexicographic preferences

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Problem 3 (difficult)

Let U be a continuous utility function representing the preference relation  $\preceq$  on  $\mathbb{R}^{\ell}_+$ . Show that  $\preceq$  is continuous as well. Also, give an example for a continuous preference relation that is represented by a discontinuous utility function. Hint: Define a function U' that differs from U for x = 0, only